EXPORT TOOLS

Contact: Pru Balatero (<u>pru.balatero@mail.doc.gov</u>) Updated: April 2010

PUBLICATIONS	
QuickFinderWeb sites for exporters organized by stages in export business development	PDF File
Beginning Exporter's Resource Guide Resources for NEW exporters	PDF File
Answers to Frequently Asked Questions	PDF File
SBA Export Finance Programs Summary Sheet	PDF File
SBA Export Working Capital Loan Program Fact Sheet	PDF File
SBA Export Express Loan Program Fact Sheet	PDF File
Export Credit Insurance Information & Listing of BrokersSummary information	PDF File
Letters of Credit (LC) and Payment Terms - Article	PDF File
Letter of Credit Template (for requesting an LC from buyer) and Letter of Credit Template Instructions - Information & Details on template	PDF File and PDF File

EXPORT ASSISTANCE	
Local Assistance for Export-Ready Businesses Research and counseling on international markets; identifying potential agents/distributors; participating in International trade shows; e- commerce	U.S. Export Assistance Center, Seattle Phone: (907) 271-6237 431 West 7 th Avenue, Suite 108, Anchorage, AK www.buyusa.gov/alaska
Local Assistance for Export Financing Information on how to get paid; evaluate risk; structure a transaction; how to get financing; export risk insurance and providers; SBA export loan application assistance	U.S. Export Assistance Center, Seattle Phone: (206) 553-0051, ext. 228 Email: <u>pru.balatero@mail.doc.gov</u> 2601 4 th Ave., Suite 320, Seattle, WA
SBA Office of International Trade HOMEPAGE	www.sba.gov/international
HARMO	ONIZED CODE
Harmonized Schedule Schedule B Numbers International Product Classification System	http://www.census.gov/foreign-trade/schedules/b